

ESWELL Newsletter

July 2023

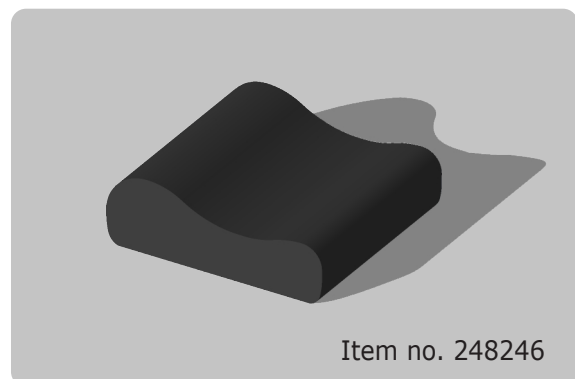
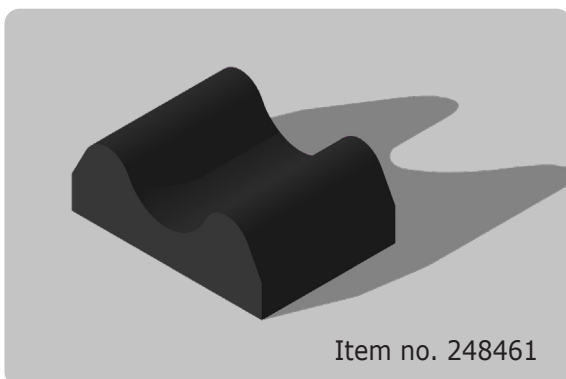
Dear ESWELL customer,

With this newsletter I want to inform you about the latest developments and news from our side and at the same time wish you a pleasant summer.



Updated products

Our **Heel pad single, short** (item no. 248461) and our **Pad for head positioning** (item no. 248246) will be updated with the next production. To improve hygiene, we will change the position of the zipper. Price and art. no. will stay the same.



Increasing use of sustainable foam in most ESWELL products

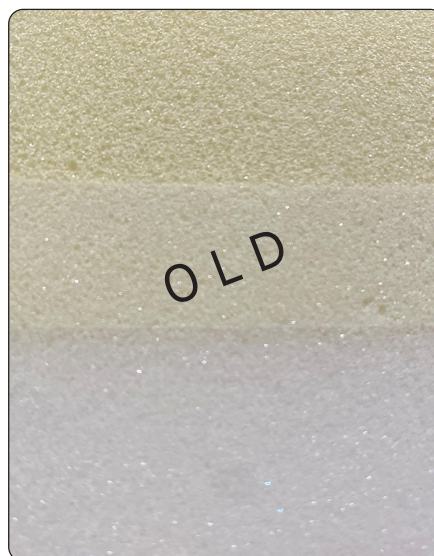
Today, pads and mattresses made of PUR foam are disposed through incineration or landfill. We have created infrastructure and manufacturing processes that allows us to reuse post-consumer PUR materials and clean up the waste stream from the past +50 years.

This recycling uses discarded or trim scrap polyurethane products to produce new polyurethane products. The method is the most environmentally friendly method due to its low CO2 emissions in the manufacturing process.

By recycling one mattress, up to 76 kg CO2e can be saved compared to a standard linear process. In average, 35 % of a mattress is PU foam, meaning a significant part of the mattress.

We have already started to replace the old PUR foams in our mattresses and pads with the new environmentally friendly PUR foam. Our viscoelastic foams will remain the unchanged. The only difference is visual. When you open the cover you can see the difference.

Item numbers, prices etc. will stay the same.



Delivery times during summer

Our production will be closed during weeks 29, 30 and 31. Therefore, you might experience longer delivery times than usual over the next two months.

International exhibitions

Currently, we are planning to participate (with local partners) at the following exhibitions/meetings in 2023:

- **NORNA 2023, Bergen, Norway, 06.09. - 08.09.**
- **FS OP, Kolding, Denmark, 30.10. – 31.10.**

If you are planning to participate at a congress/exhibition/meeting in your country, where you think that the participation of ESHELL could make a difference, let me know. I can join you at the exhibition and take with me our pressure-imaging system to show how pressure changes when placing patients in different positions.